# CURRICULUM VITAE

## PERSONAL DETAILS

Full name : Daniel Halomoan Lumbantoruan, S.T

Place/Date of Birth: Bandung/March 17, 1990

Gender : Male
Religion : Christian
Marital Status : Married

Current Address : Antara II No. 7

BTN Antara Residence, Makassar

Phone : **0821 9133 6163** 

Email : daniel170390@gmail.com

Hobbies : Football, reading, browsing, cycling

GPA : 3.02 (scale 4.0)

# FORMAL EDUCATION / ACADEMIC HISTORY

University	Faculty	Major	GPA	Degree	From-To
Maranatha Christian University, Bandung	Engineering	Electrical Engineering	3,02/4	S1	Aug 2008 - Oct 2013
Cohool	Cobool Nov			Гиона Та	

School	School Name	From-To
Senior High School	SMA Negeri 5 Bandung	2005-2008
Junior High School	SMP Negeri 2 Bandung	2002-2005

## **WORK EXPERIENCE(S)**

Experiences	From-To	Responsibilities
PT Interindo Penta Dinamika	Nov 2013 – Mar 2014	Programmer PLC
PT Astra International Tbk - Honda	Mar 2014 – Now	Technical Service Supervisor

#### PT Astra International Tbk - Honda Regional Makassar, Responsibility to:

- 1. ATPM (Motorcycle brand Honda): Support Unit Sales, Feed Back Data to Factory, Market Counter Measure
- 2. AHASS (Astra Honda Authorized Service Station): *Produktivity Unit & Amount so AHASS becomes Growth, Profitability, Sustainability*
- 3. Customer: Customer Satisfaction, Customer Loyality, Repeat Order / Reference

#### 2014:

- Tech. Service Spv Area South Sulawesi (Gowa, Takalar, Jeneponto, Bantaeng, Bulukumba, Bone)
- PIC ATL/BTL Regional Sulawesi

## 2015:

- Tech. Service Spv Area South Sulawesi (Gowa, Takalar, Jeneponto, Bantaeng, Bulukumba, Bone, Wajo, Palopo)
- PIC ATL/BTL Regional Sulawesi
- PIC Data Tech. Service Dept.

#### 2016:

- Tech. Service Spv Area West Sulawesi (Polewali Mandar, Mamuju, North Mamuju, Majene, Mamasa)
- PIC ATL/BTL Regional Sulawesi
- PIC Data Tech. Service Dept.

#### 2017

- Tech. Service Spv Area South Sulawesi (Makassar, Jeneponto, Bantaeng, Bulukumba, Bone, Wajo) & Area Maluku
- PIC Dealer Development Plan
- PIC Channel H123 / H23



#### **SKILL**

Skill		Skill Level
Microsoft Office	Word, Excel, PowerPoint	Fluent
Borland Delphi		Fluent
Adobe Photoshop		Fluent
Corel Draw		Basic
Windows Movie Maker		Fluent
Business Development		Basic
Team Leadership		Basic
Presentation skills		Basic

## **TRAINING**

Training	Period
Menaikkan Unit Entry & Laba Bengkel melalui Peningkatan Performance AHASS by 3B Consulting	Oct 2016
Presentation Skill Training by Kubik Training	Nov 2015
Astra Attachment Program by Astra Management Development Program (AMDI)	Oct 2014

# **UNDERGRADUATE THESIS - SCIENCE/PAPER PUBLISHED & PROJECT**

Identification of A Person Based On The Vein Image Using The Modified Hausdorff Distance - *Thesis 2008* Customer Retention Through Reminder and Appreciation (CERRIA) - *Project 2014* Mechanics Quality Mapping (MQM) - *Project 2015* Integrated Service Coverage (iSerco) – *Project 2016* 

## **ORGANIZATIONAL EXPERIENCE(S)**

Organization	Period	Responsibilities	Position
Himpunan Mahasiswa Elektro Maranatha Christian University, Bandung	2011 – 2012	Media & Communication	Coordinator
Destroyer 5 Senior High School Footbal Club	2005 – current	Event & Competition	Coordinator

## QUALIFICATION(S)

- Familiar with Programing & Editing
- Provide Data based Information and Strategic Suggestion to the Management
- Provide Feedback Data for the Factory
- Provide Financial Contribution to Retail Line
- Ensure Customer Satisfaction from the whole process cycle
- Ensure the channel's (AHASS) Profitability, Growth and Sustainability

## **COMMITTEE EXPERIENCE(S)**

- Honda Safari Ramadhan, 2016
- Honda Regional Technical Skill Contest, 2015
- AHASS People Gathering Regional Sulawesi, 2014
- Pekan Olahraga Teknik Elektro (PORTE), 2012
- Be an Electrical Engineer (BEE) Maranatha Christian University, 2011
- Jejak Langkah Alumni Maranatha, 2011

I certify that the above statements are correct and true to the best of my knowledge

Regards



## **LAMPIRAN CERTIFICATE**



certificate
This is to certify that

Daniel Halomoan Lumbantoruan

has completed Presentation Skill Training Jakarta, 6<sup>th</sup> November 2015

All sessions are fully facilitated by Kubik Training



