

# Prasetyo, Bayu

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## Resume Summary

Current Position : Sales Supervisor in PT Nusantara Jaya Sentosa (Kopo Branch)  
Current Specialization : Automotive Dealership  
Highest Education : Bachelor's Degree in Linguistics/Languages  
Years of Experiences : 9

## Employment History

### 1. PT Nusantara Jaya Sentosa

Position : **Sales Supervisor** (Nov 2017 – Present)  
Position Title (Level) : Sales Supervisor (Supervisor)  
Specialization : Automotive Dealership  
Industry : Automotive Dealership  
Latest Monthly Income : IDR 14,000,000  
Work Description :  
\* Manage a company's marketing team.  
\* Ensure the branch achieve monthly & yearly sales target  
\* Ensure the branch minimize business risk  
\* Handle areas of Marketing  
\* Reporting to Branch Head, Sales Manager and General Manager

### 2. PT Indomobil Finance Indonesia

Position : **Bandung 4W & CV Branch** (Nov 2015 – Oct 2017)  
**Kendari Branch** (Jan 2012 - Oct 2015)  
**Kuala Tungkal Branch** (Jan 2011 – Dec 2011)  
Position Title (Level) : Branch Manager (Supervisor)  
Specialization : Financial Services  
Industry : Financial Services  
Latest Monthly Salary : IDR 10,200,000  
Work Description :  
\* Manage a company's branch.  
\* Ensure the branch achieve monthly & yearly sales target  
\* Ensure the branch minimize business risk  
\* Handle all areas of work in the branch, such as Marketing, Collection, Administration  
\* Reporting to Area Head, Operational and Marketing Director

### 3. PT Indomobil Finance Indonesia

Position : **Management Trainee** (Jan 2010 – Dec 2010)  
Position Title (Level) : Trainee (Staff / Fresh Graduate)  
Specialization : Financial Services  
Industry : Financial Services  
Monthly Salary : IDR 3,500,000  
Work Description :  
\* Learn the business process of the company by acting at every job position in certain period  
\* Reporting to Branch Head, Operational and Marketing Director

### 4. PT Kondo International Indonesia

Position : **Marketing Staff** (Oct 2008 – Dec 2009)  
Position Title (Level) : Marketing Staff (Staff / Fresh Graduate)  
Specialization : Marketing/Business Development  
Industry : General & Wholesale Trading  
Monthly Salary : IDR 2,400,000  
Work Description :  
\* Main role of doing the export & import business of the company.  
\* Also responsible for keeping good relationship with suppliers and customers.  
\* Learn about export import business field, procedures etc.

## Educational Background

*Graduation Date: Aug 2008*

### Bachelor's Degree of Linguistics/Languages

Major : Literature  
Institute/University : Brawijaya University, Indonesia  
GPA : 312/400

**Personal Particulars & Preferences**

Date of Birth : 1 June 1986  
Nationality : Indonesia  
Gender : Male  
KTP No. : 7471100106860003  
Possess Own Transport : Yes  
Availability : Immediately after notice period of 1 month(s)

**Additional Info****CAREER OBJECTIVE:**

Full-time position in a multinational corporation which offers a professional working environment and enabling me to grow while meeting the corporation's goals, with the chance to advance to a management role in future.

**SUMMARY:**

- \* Bachelor Degree in Linguistic Science, majoring in Literature.
- \* Always eager to seek new knowledge and ways to expand my horizon.
- \* Hard worker, fastidious for perfection.
- \* Never hesitate to face new challenges.

**OTHER WORK EXPERIENCES:**

1. Customer Service, The OASIS RELOAD (Grosir Pulsa Elektrik).  
Sept 2005 - Jun 2008
  - \* Main role of selling goods in the shop.
  - \* Also responsible for inventory and administration management.
  - \* Learn about excellent customer service, how to deal with various customers.
2. Freelance translator (2005 - 2008)
  - \* Translating English- Indonesia and vice versa.
3. Trainee of 87,9 FM Radio Citra Protiga Malang for 1 month in year 2007.
  - \* Main Role of broadcasting news on-air on every single hour.
  - \* Also responsible for making the news.
  - \* Learn about journalistic knowledge, how to be a good anchor and redactor.
4. Freelance on 87,9 Off Air Organizer Radio Citra Protiga Malang in year 2007
  - \* Main role of organizing an event perfectly.
  - \* Learn how to deal with client, make them satisfied with the job.
5. Team Leader of Esia Supermassive Roadshow in Malang, since August 2008 – Maret 2009
  - \* Main role of leading the sales team to sell and promote the product
  - \* Responsible for making the selling report.
  - \* Learn about marketing knowledge, how to sell a product efficiently.