# **DWI SEPTIAN**



Seeking long term employment in an organization where I can grow professionally and further enhance my skills, knowledge and experience to face and overcome the challenges of today's changing work environment.

## //PROFILE

### DoB

September 13th 1989

## **Address**

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I certify that the information stated are true and complete



## //Experiences

## November '12 - October '14

Cost Accounting Officer in PT. Samsung Electronics Indonesia. Job desc. involves with SAP handling, Pending Good Issue Report, Cost Driver, daily and monthly SCE, Royalty Aggregate and Brand Royalty to HQ, Total & Manufacturing Cost, PC split Allocation Expense, Exchange Rate Report, Gross Profit Margin Report, Manufacturing Overhead Report.

## October '14 - April'18

Wholesale-Sales & Aftersales Controlling and Head of Reporting & Planning in PT. Mercedez-Benz Indonesia. Job desc. involves with Financial Statement for Passenger Cars business unit for planning and actual reporting, commentary report and deviation analysis for Passenger Cars business unit to Headquarter, analysis of transition from planning/actual to planning/actual, KPI report and management report.

## April' 18 - December' 18

Sales Administration Head in PT.Citrakarya Pranta (Authorized Dealer Mercedes-Benz and Kawasaki). Job desc. Ensure reports are timely and accurate, Report all administrative activities including: Purchases, Sales, Stock and AR, Compile and implement administrative standards in accordance with applicable company regulations, Fostering working relationships with internal functions (sales, after sales, etc.) and externally (Service Bureau, Dispenda, Assurance, Leasing, Carrosserie, etc.) to support service activities for customers. Ensure all administrative activities are in accordance with applicable procedures in line with service to customers both internally and externally.

#### //Education

Obtain Bachelor Degree on August 2012 from Sharia Finance of Accounting Faculty in Politeknik Negeri Bandung.

## //Organizational, Training & Activity

#### HIMAKAPS POLBAN



Training: Business processing and application in ERP related SAP, MM, PP, FI, CO modules in Korea April 7th - 13th, 2013.

Training : Impact product planning, deviation analysis in IMPACT related BI impact in Mercedes-benz Thailand October  $16^{th}$  -21th, 2016

## //Skill & Others



- ✓ Capable of field task, adaptable
- ✓ Hardworker, thorough, fast learner
- ✓ Flexible, communicative, cooperative



## Wholesale-Sales & Aftersales Controlling and Head of Reporting & Planning

## Main tasks

#### 1) Business partnership

- Responsible for defining price of product MBC to ensure product can accepted in market, comparable with competitor and contribution to company.
- Defined proper sales measure together with Sales team to ensure it is acceptable in the market and in line as planning.
- Defined Credit limit policy to ensuring the limit available by dealers to achieved target and same time to mitigate risk of high outstanding receivable.
- Provide Management report on time to Board of Directors and sales team on time use as input for sale team in taking decision making in sales measures and marketing activities.
- Responsible in defines proper intercompany price within Group company to ensuring arm length principal implemented and review monthly result to any adjustment required.
- Closer discuss and alignment with Hub and Overseas for KPI planning forecast and Operative Planning.
- Update and review WI related to sales regularly.

#### 2) Control Business Unit & Planning and Reporting.

- Coordinate and responsible to planning and reporting to ensure on schedule and fulfill requirement from OP guideline e.g. RoS, G&A and Marketing and FTE.
- Provide feedback to team, colleagues and business unit to achieve reporting timeline.
- Coordinate meeting irregular and regular meeting with sales team, network and After-Sale team to discuss open topic and project need to solve ASAP.
- Provide price walk calculation as indicative price for Commercial Vehicle and MBC new model or existing model with change/additional option.
- In charge of collecting, compiling ad verifying data from SPC, LOG & PRO, related to Sales planning data and all Commercial Vehicle and MBC related cost item information for OP & Forecast.
- Execute the planning in IMPACT system and ensure that price, cost, discount, parameter are planned based on the latest and valid information.
- In charge of collecting and compiling balance sheet and P&L data from ACT,TAX Sales for MIF planning preparation.
- Execute the planning for MIF company and business unit data verify and discuss with other BU controller to review the result.
- Responsible for achieving the highest planning quality and in case of variances, all of variances must be reasonable and explainable.
- In charge of summarizing the planning result and get internal Management to review and approve it.
- In charge of preparing the transition presentation slides along with the variance explanation
- Reconcile product cost calculation, local content in pricing and technical documentation.
- Work closely with Sales Department to obtain the specifications of new models for CKD model.
- Responsible for checking and analyzing Commercial Vehicle and MBC actual data to ensure accuracy of data and understand what is happening and what
  causes it
- · Responsible for updating and maintaining pricing master data for Commercial Vehicle and MBC in SAP.
- · Responsible for maintaining Commercial Vehicle and MBC CKD model material master in SAP to ensure the accuracy of costing data.
- · Responsible for updating the price and discount in SAP with reference to approved COMSYS/DFE document
- Effectively ensured that data used for price calculation is always up to date based on the latest parameter and premises from DAG, Logistic and sales.
- In charge of analyzing the standard costing data for Commercial Vehicle and MBC and make sure that all of cost related to vehicle are completely and accurately posted.
- Perform validation to all CKD invoices by referring to the agreed/confirmed TP.
- Responsible for providing actual financial result
- Responsible for updating the price and discount in SAP with reference to approved COMSYS document.
- In charge of reviewing actual costing for Commercial Vehicle and MBC, provide comparison with planning and provide a variance analysis report.
- Effectively ensured that the data in IMPACT is in line with MIF.
- In charge of financial report submission to HUB (SEAII) and provide the analysis and commentary report of deviation.
- Effectively ensured that the submission date of all report is according the schedule from SEAII and DAG.
- Effectively ensured that actual result is in-line with business unit KPI such as SCII, Discount and Price.
- Maintain price deviation for used car.

### 3) Reporting system

- Perform accurate and efficient process in providing the report in SAP.
- Perform any necessary reporting process improvement based on latest requirement from internal Management and DAG.
- Responsible for executing MIF and PL
- Responsible for executing IMPACT actual reporting.
- Maintain report painter T-Code GRR3 to get the financial statement per categories.
- Maintain the new product in profit center list and master data.
- SWT and IMPACT enhancement to improve speed and quality reporting
- 4) Project
- Feasibility study CKD Project
- Local content feasibility
- Other project e.g. Hybrid and Co2 emission incentive
- SWT and IMPACT enhancement to speed reporting

#### 5) Compliance

- Compliance to Daimler AG Integrity Code
- Compliance to Daimler AG Policies and Guidelines.
- Review and update RCTS