

## CURRICULUM VITAE

### PERSONAL DATA



Aldy Radipta Nugraha, S.E

Bandung, 6 September 1991

Islam

Married

Komp. Bougenville Blok L-10 RT 008 RW 001 Antapani – Bandung

0821 8545 5784

aldyradip@gmail.com

### EDUCATIONAL BACKGROUND

- ❖ 2009 – 2014 : Widyatama University, Bandung  
Bachelor (S1) Business and Management  
GPA 3,03 scale 4,00 Graduation 2014
- ❖ 2006 – 2009 : SMAN 23 Bandung / Social
- ❖ 2003 – 2006 : SMPN 45 Bandung
- ❖ 1997 – 2003 : SD Muhammadiyah 7 Bandung

### JOB EXPERIENCE

- ❖ 2019 – Now : Senior Business Consultant PT Gaya Makmur Mobil (GM Group)
  - Still Working in PT Gaya Makmur Mobil (Jakarta Area)
- ❖ 2014 – 2019 : Business Consultant at PT Bina Pertiwi (United Tractor Group)
  - Work Area
    - 2014 – 2016 : Placed in Makassar, South Sulawesi
    - 2016 – 2017 : Placed in Kab. Bircuen, Aceh
    - 2017 – 2018 : Placed in Medan, North Sumatera
    - 2018 – 2019 : Placed in Cirebon, West Java
  - Activity
    - Conducting Pre Sales** (Mapping Area, Canvassing, Spec in, Negotiation, Presentation of Product, Daily Call, Make an offer and negotiate at the branch / jobsite).
    - Conducting During Sales** ( Purchase Order, PJB, Sales Order, Invoice, Tax Invoice, AR Collection at the branch / job site.
    - Conducting After Sales** (Customer relationship is maintained at the branch /job site).

## CURRICULUM VITAE

### SKILL

- ❖ Indonesia Language : Native
  - Write : Very Good
  - Listen : Very Good
  - Speak : Very Good
- ❖ English Language
  - Write : Good
  - Listen : Average
  - Speak : Good
- ❖ Experienced in work especially in the field of sales and marketing
- ❖ Experienced selling heavy equipment and automotive
- ❖ Adaptable
- ❖ Able to negotiate well
- ❖ Able to work in teams
- ❖ Able to do Microsoft Office & SAP (sales) well
- ❖ Confidence
- ❖ Accustomed to working with target

Best Regards,



Aldy Radipta Nugraha

Serial Number : 6057/SL/2014



# WIDYATAMA UNIVERSITY

Bandung - Indonesia

Awards to  
Place and Date of Birth  
Enrolled in  
Student ID Number  
Degree  
Faculty  
Program  
Year of Graduation  
Status

: *Riky Rafipia Nugraha*  
: Bandung, September 6th, 1991  
: 2009  
: 020921084  
: Bachelor (Sarjana)  
: Business and Management  
: Management  
: February 19th, 2014  
: Accredited by the National Accreditation Board of Higher Education, The Ministry of National Education, Republic of Indonesia Number: 091/SK/BAN-PT/Ak-XV/S/III/2013, dated : February 21st, 2013.

This Diploma is delivered after completing the requirements of obtaining the Bachelor's degree, and herewith has the authority and right to the full use of the diploma and the degree.

Bandung, February 19th, 2014  
Dean of the Faculty of Business and Management,

Dr. Dyah Kusumastuti, Ir., M.Sc  
NIP. : 112 0510 218



Rector,

Dr. Mame S. Sulofo, Ir. D.E.A  
NIP. : 1948 0323 1977 02 1000





# WIDYATAMA UNIVERSITY

Bandung - Indonesia  
Faculty of Business and Management  
**ACADEMIC TRANSCRIPT**

Name : ALDY RADIPTA NUGRAHA Number : 10241/A 01 D1e/FBMA/14  
Place / Date of Birth : BANDUNG/September 0th, 1991 Academic Year : 2013/2014  
Student Reg. Number: 0200U064 Study Programs : Management/S1  
Sex : MALE Status: Accepted No 0615K/BAH/PTAA-ZV/SB/2013

No	Course	Credit	Grade	No	Course	Credit	Grade
<b>1st Semester</b>				<b>2nd Semester</b>			
1	000001 Religion (Moslem)	3	A	1	000010 Business Computer Application (Practice)	1	C
2	000008 Civic and Pancasila	3	B	2	0211201 Introduction to Management	3	A
3	0211109 Introduction to Business	3	A	3	0211205 Cooperation	2	C
4	513002 Mathematics for Business&Management (Pra	1	C	4	0212206 Business Statistics I (Practice)	1	B
5	513006 Accounting Principles I (Practice)	1	B	5	513009 Microeconomics	3	C
6	5131201 Mathematics of Business	2	C	6	513201 Business English I	2	C
7	5131202 Accounting Principles I	2	C	7	5132201 Business Statistics I	2	B
8	5131302 Politics and Sociology	3	B	8	5132202 Accounting Principles II	2	B
<b>3rd Semester</b>				<b>4th Semester</b>			
1	0211301 Macroeconomics	3	A	1	0211401 Entrepreneurship I	3	B
2	0211302 Business Statistic II	2	C	2	0211402 Organizational Behaviour	3	C
3	0211303 Financial Management I	3	C	3	0211403 Management Accounting	2	C
4	0211304 Human Resources Management	3	B	4	0211404 Financial Management II	3	C
5	0211305 Operations Management	3	A	5	0211405 Research Method for Business	3	B
6	0211306 Marketing Management	3	A	6	0211406 Quantitative Method	3	C
7	0212302 Business Statistics II (Practice)	1	A	7	0212404 Financial Management II (Practice)	1	A
8	0212303 Financial Management I (Practice)	1	C	8	0212405 Research Method for Business (Practice)	1	A
9	0212304 Human Resources Management (Practice)	1	B	9	0212407 SAP Fundamental	2	B
10	0212305 Operations Management (Practice)	1	A	10	0711002 Academic English	2	C
11	0212306 Marketing Management (Practice)	1	A	<b>5th Semester</b>			
<b>5th Semester</b>				<b>6th Semester</b>			
1	0211501 Business Communication	2	B	1	0011020 Indonesian Language	2	B
2	0211502 Budgeting	3	C	2	0211605 Integrated Business	2	B
3	0211503 Strategic Management	3	B	3	0211614 Consumer Behaviour	3	A
4	0211504 Taxation	3	C	4	0211615 Marketing Research	3	C
5	0211505 Management Economics	2	C	5	0211616 International to Marketing Management	3	A
6	0211506 Decision Making Theory	2	B	6	0211617 Marketing Communication	3	A
7	0211507 International Business	3	A	7	0221611 Retail	3	A
8	0211508 Management Information System	3	B	8	0711003 English Proficiency Certification	2	A
9	0212501 Business Communication (Practice)	1	B	<b>6th Semester</b>			
<b>7th Semester</b>				<b>6th Semester</b>			
1	0211704 Entrepreneurship II	3	B	1	0251801 Final Assignment	6	A
2	0211705 Business Ethics	2	B				
3	0211709 Marketing Strategic	3	A				
4	0211710 Sales Management	2	B				
5	0211711 Marketing Management Seminar	3	B				
6	0212710 Sales Management (Practice)	1	B				

Total Credits : 144  
G.P.A : 3.03  
Passing Date : February 19th, 2014  
Judiklum : Very Satisfying

Dean of the Faculty of Business and Management

*[Signature]*  
Dr. Dyah Kusumastuti, Ir., M.Sc.  
NIP. : 112 0510 218



Bandung, February 19th, 2014  
Rector,

*[Signature]*  
UNIVERSITAS  
WIDYATAMA  
BANDUNG

Dr. Mame S. Sitoko, Ir., D.E.A.  
NIP. : 1948 0323 1977 02 1000



## DAFTAR NILAI UJIAN LATIHAN KERJA AKUNTANSI

No	MATA UJI	NILAI
1.	Kertas Kerja & Laporan Keuangan	90
2.	Akuntansi Keuangan	80
3.	Pengetahuan Istilah Akuntansi	80

Keterangan Nilai :

NILAI	KETERANGAN
90 - 100	Sangat Memuaskan
80 - 89	Memuaskan
70 - 79	Cukup Memuaskan
60 - 69	Kurang Memuaskan

  
Koordinator Instruktur  
Dina Husni Murniyati  
Dra. Inas Yuliasari





ALTA NOTARIUS DR. ABUL KALAMUS N. NO. 008 33 TANGGAL 26 DESEMBER 2007  
 CN. DISKALATI NO. 008 : 5434/008 - Disahkan / 2007  
 Revisi/Revisi Disahkan Logo Bandung Nomor 4213/2007/2008/2008

**Bina Insan Mandiri**

**LEMBAGA PELATIHAN KERJA BINA INSAN MANDIRI**

# Sertifikat

Nomor : UK - Bin/Latihan Kerja Akuntansi/ 687 / 04 / 2009

Diberikan kepada : **ALDY RADIPTA NUGRAHA**  
 Tempat dan tanggal lahir : **Bandung, 06 September 1991**

bersangkutan telah mengikuti dan menyelesaikan latihan kerja **DASAR AKUNTANSI** yang diselenggarakan pada tahun latihan **2007/2008 - 2008/2009**, serta telah mengikuti ujian latihan kerja pada tanggal **02 April 2009**, dengan hasil,

**= MEMUASKAN =**

Bersangkutan dinyatakan cakap untuk bekerja sesuai dengan Kompetensi latihan kerja yang dikutinnya.

Bandung, 14 April 2009



**DR. ANDAM DEWI, M.Si**  
 Pembina Tk I

NIP. 010151585



DIA BERIKUT SAMPUNG

**DIREKTUR**  
**DR. CHEPBY DIATNIKA S, M.M.Pd**



## DAFTAR NILAI UJIAN LATIHAN KERJA APLIKASI KOMPUTER

No	MATA UJI	TEORI	PRAKTEK
1.	MS. WORD	90	90
2.	MS. EXCEL	90	90
3.	MS. ACCESS	85	85
4.	MS. POWERPOINT	90	90
5.	ADOBE PHOTOSHOP	90	90
6.	COREL DRAW	88	90
7.	ANIMASI MACROMEDIA FLASH	90	89

Keterangan Nilai :

NILAI	KETERANGAN
90 - 100	Sangat Memuaskan
80 - 89	Memuaskan
70 - 79	Cukup Memuaskan
60 - 69	Kurang Memuaskan

  
 Pradina for Instruktur  
**Bina Ilmu Mandiri**  
 Marwan Hamyadi, Amd



**Dina Husni Murnini**



Banumendal Dina Pendidikan Kota Bandung Nomor: 421 NPA 57/4447/2004

LOKASI: Jl. K. H. ROBBAN, No. 100, KOTA BANDUNG

## LEMBAGA PELATIHAN KERJA BINA INSAN MANDIRI

# Sertifikat

Nomor : LPK - BIM/LATIHAN KEJARA APLIKASI KOMPUTER/442/04/2009

Diberikan kepada : **ALDY RADIPTA NUGRAHA**  
Tempat dan tanggal lahir : **Bandung, 06 September 1991**

bersangkutan telah mengikuti dan menyelesaikan latihan kerja **APLIKASI KOMPUTER** pada tahun latihan 2007/2008 - 2008/2009, serta telah mengikuti ujian latihan kerja pada tanggal 19 Maret 2009 yang dilaksanakan di SMA Negeri 23 Bandung, dengan hasil

**= MEMUASKAN =**

Bersangkutan dinyatakan cakap untuk bekerja sesuai dengan Kompetensi latihan kerja yang dikurangnya.

Bandung, 07 April 2009



Perdana TI I

NIP. 010 154 585

**Dr. Widiandani Andam Dewi, M.Si**



004 0020 21 140000

**Dr. Dhepy Diantika S. M.M.Pd**  
DIREKTUR



## SURAT KETERANGAN

No : LBP/038/LBP/9970/1/2019

Kami yang bertanda tangan dibawah ini, Manajemen PT Bina Pertiwi menerangkan bahwa :

**N a m a** : Aldy Radipta Nugraha

**NRP** : 30115033

**Jabatan** : Business Consultant

Yang bersangkutan pernah menjadi Karyawan kami, sejak tanggal 01 Maret 2015 sampai dengan tanggal 31 Januari 2019.

Selama bergabung dengan perusahaan kami yang bersangkutan menunjukkan prestasi kerja dan kepribadian baik.

Demikian surat keterangan ini dibuat agar dapat digunakan sebagaimana mestinya.

Jakarta, 31 Januari 2019  
Human Capital Division



**Agus Mustofa**  
Head



MSI  
DI BANGUN

: 5273200604910003

ALDY RADIPTA NUGRAHA

BANDUNG, 16-08-1993

LAKILAKI Gd Darul

KOMP. BOJISEN WILLET 10

0901001

ANTAPANIKIDUL

ANTAPANI

ISLAM

BELUM KAWIN

WIRASWASTA

WNI

SEUMUR HIDUP



KOJA BANGUN

12-01-2015

Agama :  
Status Perkawinan :  
Pekerjaan :  
Kewarganegaraan :  
Berkaku Hingga :

Tempat Tanggal Lahir :

Jumlah Kelahiran :

Alamat :

RT/RW :

Kel/Desa :

Kecamatan :

Agama :

Status Perkawinan :

Pekerjaan :

Kewarganegaraan :

Berkaku Hingga :