

ABOUT

A personable and trustworthy with 2 years working experience in sales with main Jobdesc are acquiring new customer and maintaining existing customer, implementing all company strategy and improvising according rules and regulations applied, braiding good relationships with all internal party and department in the company, easy learning, able to work with a team and seeking for new challenge and opportunities.



PERSONAL DETAILS

Name : Ramadhan Dwi Putera
Place & Date of Birth : Bandung, 24 February 1993
Address : Jl. Kawalayaan Indah VI no 6C
Bandung, 40286
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EDUCATION

August, 2016 Bachelor Degree of Economic
Universitas Widyatama
Major : Management
GPA : 2.90

WORKING EXPERIENCE

August, 2017

Direct Sales Representative

- Searching and obtaining new customer to open HSBC credit card

August, 2018

Branch Asset Champion

- Maintains excellent relationships with HSBC existing customer through superior customer service, a long with offering credit facilities which available at HSBC. Some of the products are credit card, flexi credit, credit overdraft and also executing cross selling on funding products

February, 2019

Personal Banking Staff

- To achieve sales goals by searching and obtaining new customer on banking product by its segment, premier and advance. With the offering banking products are deposit and saving

PT. Bank HSBC Indoensia

September, 2019

Personal Financial Advisor

- Braiding good relationship with customers by managing their portfolio with main focus are selling investment and insurance products, also providing new customer according to the segment required by company

PT. Maybank Indonesia

December, 2019

Project Team Leader

- Monitoring and providing day by day activity to manage project timeline going smoothly and on schedule, giving instruction and support for the team project, managing financial budget and the allocation of project human resources

CV. Bina Rekayasa

SOFT SKILLS

- Communication
- Adaptability
- Teamwork
- Problem Solving
- Work Ethic
- Time Management