

# BINTANG MUHAMMAD PUTRA

Bandung, 23 Mei 1996 Jl. Nirwana No.19 Taman Cipadung Indah **putrambintang@gmail.com** - 0895401055120

## **EXPERIENCE**

#### PT Telekomunikasi Indonesia Tbk (Business Quality & Delivery (Intern), 01.2020 – 03.2020)

- <u>Create new strategies</u> in promoting to customers
- Able to resolve complaints of various kinds of customer characteristics
- <u>Negotiate</u> with customers in order to use our service products
- Team always <u>reaches the target</u> every month

#### Yoforia (Team Leader Event (Freelance), 03.2019 – 02.2020)

- Team always <u>achieve</u> sales targets
- Encourage the sales person to closing the sale
- Handle major events in the city of Bandung

#### Marketing Plan Project (Team Leader, 01.2019-06.2019)

- <u>Help small businesses</u> to do strategic planning
- Make a measurable marketing strategy planning
- Conducting market research and competitor research

#### Andromeda Event (Vice Chairman, 01.2018 - 06.2018)

- <u>Reached 20 million</u> ticket sales in one day
- <u>Create events</u> that combine education with entertainment
- Coordinating the activities of each field

#### Administrasi Niaga Charity Event (Event Division, 2016)

- <u>Coordinators and organize</u> technical matters in the field during the event
- Help <u>build facilities</u> at the pesantren
- Teaching student at the pesantren

#### PT Akur Pratama (Service Crew, 12.2015 - 08.2016)

- Help <u>increase profit</u> growth in the food division
- Helping consumers if they need assistance
- Handle the <u>delivery of large orders</u> during peak season

## **EDUCATION**

Bachelor of Marketing Management (Politeknik Negeri Bandung - 2016 - 2020)

## SKILLS

Hard Skills: Research Branding, Coreldraw, Adobe Illustrator, Microsoft Word, Pivot Excel, Power point, Content writing

Soft Skills : Public speaking, Work in groups, Initiator, Negotiation, Adaptable