



Hector Paul Winata



26 years old,
currently at Bandung

Work Experiences



PT Royal Abadi Sejahtera (2021-2022)

Acted as Branch Auditor for Central Control Unit Department that audit Compliance, Sales Debt, Stock, etc.

As an Internal Audit, we audit employee compliance for our side subsidiary (for 21 branches) to **maintain good debt and good stock** for supporting sales product such as foam, mattress, and bedding accessories. We are also maintaining SOP Compliance, Inventory, Product Display, and Petty Cash.



PT Prospect Motor (2019 – 2020)

Acted as After Sales Staff that created and maintained KPI Services and Spare Parts for 43 dealers in Outside Java and Bali coverage.

As a Main Dealer that responsible for **43 dealers Outside Java** and Bali area, we support After Sales our dealers and ATPM (PT Honda Prospect Motor).



PT Elior Design (2017 – 2019)

Acted as Part Time Assistant for Production Manager that Contributing ideas for employees created properties.

Main Job :

We maintaining dealer standardization to **increase Incoming Unit and Revenue** from periodical maintenance, repair, and body paint. We also monitoring in **Spare Parts sales** such as Oil, Tire, Battery, Honda Genuine Chemicals, Brake Pad, and others.

Side Job :

Writing After Sales **digital content draft** for Instagram and Facebook as Main Dealer (@hondaoutsidejava) to create and increase after sales awareness.



Jackob Polish (2016 – 2017)

Acted as Part Time Promotion Team for marketing brand and responding questions from clients.

Educational Historic



Management Bachelor
Maranatha Christian University –
Bandung, 3.19 GPA



In 2013, I took Management Bachelor with focused at **Management Marketing** and made a study of **Influence from Product Quality, Price, and Promotion Towards Purchase Decisions Yamaha Nmax in Bandung.**



Xaverius 1
Senior High School – Palembang
7.5 GPA

Skill



Ms. Excel



Ms. Word



Ms. Power Point



Teamwork



Communication



Presentation

For any further information, kindly contact me at



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