



About

A personable with 5 years working experience in sales with main Jobdesc are acquiring new customer and maintaining existing customer, implementing all company strategy and improvising according rules and regulations applied. Braiding good relationships with all internal party and department in the company. Easy learning, able to work with a team and seeking for new challenge and opportunities.

Experience

- 2017 – 2018 PT Suksesiondo**
Direct Sales Representative
- Responsible for acquiring new customers through consultative need based selling on HSBC Bank products such as credit cards, personal loan, banking accounts & other banking facilities.
- 2018 – 2019 HSBC Indonesia**
Personal Banking Staff
- Acquire new customer in HSBC Premier and Advance segment with provide Wealth Management product to customers.
- 2019 – 2022 CV Bina Rekayasa**
Account Executive
- Providing support for clients by learning about their needs. Maintaining a database of contact information. Building long-lasting mutually beneficial relationships with external contacts and internal departments to create a better customer experience. Handling complaints and negotiations.

Education

- 2011 – 2016 Universitas Widyatama**
Bachelor of Economic
- Major Management | GPA : 2.90

Personal Information



Ramadhan Dwi Putera



24-02-1993



Kawaluyaan Indah VI/6-C
Bandung, 40286



0821 2769 5869



dwiputera.ramadhan@gmail.com