



Moch Alvin Firmansyah

Sales Executive

alvinpirr@gmail.com

085877547142

Bandung, Indonesia

Profile

Results-driven Sales Executive with 3+ years of experience in driving revenue growth, building customer relationships, and leading high-performing sales teams. Proven track record of exceeding sales targets and increasing customer satisfaction through innovative strategies and superior customer service. Adept at leveraging data-driven insights to identify and capitalize on new market opportunities.”

Employment History

Sales Executive at SOS Children Villages Bandung, Bandung

04/2019–08/2021

- Records sales and order information, sends copies to sales office or enters figures into computer system.
- Represent the company at trade shows, events, and forcings.
- Arranging meetings with potential customers to organize new business leads

Sales Assistent at Parent's Business, Cimahi

06/2019–04/2022

- Provide suggestions, and assist in finding products that suit customer needs.
- Process sales transactions accurately and efficiently.
- Arranges products on shelves, ensures the store area looks neat, and keeps the work area clean

Education

IPA, SMA Negeri 3 Cimahi, Cimahi

06/2013–07/2016

Graduated with excellent grades.

Links

[Instagram](#)

[LinkedIn](#)

Skills

Ability to Work in a Team	5/5
Marketing and Sales	5/5
Effective Time Management	5/5
Microsoft Office	5/5
Communication Skills	5/5

Languages

Indonesia	Very good command
Inggris	Working knowledge

References

Mentor Moch Aldy Mulya Saputra from SOS CHILDREN VILLAGES BANDUNG

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Asep Saeffudin ST.ARCH from Bird Farming

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Hobbies

Writing, Reading.