



## PT. ASTRA OTOPARTS, Tbk

Certificate No.86/AOP-RE/TC-JKT/BSO-07/VI/2016

This is to certify that

**BAGJA KURNIA PUTRA**

Has successfully completed curriculum of the


### **BASIC STORE OPERATION TRAINING**

SHOP & DRIVE

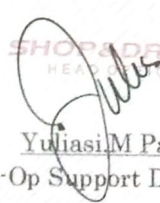
Conducted in Jakarta , June 07<sup>th</sup> - July 01<sup>st</sup> 2016

Jakarta, July 04<sup>th</sup> 2016

PT ASTRA OTOPARTS Tbk

  
Indra Nugraha W  
Retail Division Head

SHOP & DRIVE  
HEAD OFFICE

  
Yuliasi M Panjaitan  
HR-Op Support Dept Head

# Nilai Kelulusan

MATERI	NILAI	BOBOT	POINT
<b>A. TEORI</b>			
1. Standard Operational Procedure (SOP)	7.8	5	39.0
2. Magic Retail Opr. System (MARIS)	7.8	5	39.0
3. Customer Service Excellent (CSE)	7.0	5	35.0
4. Selling Skill	9.0	5	45.0
5. Technical (Battery, Oil, Shock Absorber)	8.0	10	80.0
<b>B. Praktek</b>			
1. Standard Operational Procedure (SOP)	7.5	10	75.0
2. Magic Retail Opr. System (MARIS)	9.0	10	90.0
3. Customer Service Excellent (CSE)	7.0	10	70.0
4. Selling Skill	7.5	10	75.0
5. Technical (Battery, Oil, Shock Absorber)	8.1	30	242.0
TOTAL POINT			790.0
NILAI KELULUSAN			79.0