

Iwan Abdurahman

After sales Manager

Contact

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Education

Politeknik Manufaktur Bandung – Machine
Maintenance, 1995
Universitas Indonesia – Marketing, 2003

Key Skills

Automotive Aftersales Business
Automotive Technical
Coaching Counseling
Communication
Training

Objective

I am 50 years old, with 29 years of experiences in a market leading car company, mostly in Aftersales area (Training, Technical, Aftersales Business) plus have a good skill on Human Relations and Problem Solving, I am willing to explore a new challenge in similar business in my hometown, Bandung.

Experience

July 2023 - PRESENT

Manager | Toyota Technical Education Program
Vocational School Development for future
Manpower Sources.

July 2020 – June 2023

Head of Government Relation, Toyota-Astra Motor
Homologation of New Cars and maintain relation
with Gaikindo and Government.



January 2018 – June 2020

Area Manager | Aftersales area in West-Central-
East Java
Keeping the workshop KPI achieved (Unit and Parts
Sales) thru creating service programs.

October 2013 – August 2018

Workshop Department Head | Maintain KPI of
General Repair and Body Paint Workshop

July 2010 – September 2013

Technical Section Head | Reporting Field Technical
Problems to Manufacturing and Take a field action
for End Customer Technical Problems

November 1995 – June 2010

Training Department | Instructor - Publication
Develop and Deliver Technical Training and New
Models and Preparing Car Owner's manual and
Repair Manual.

June 2003 – May 2004

Training Department | Toyota Motor Corporation
Japan
Develop and Deliver Technical Training for New
Models

Communications

Able to maintain good communication to reveal
the potential of the members

Leadership

Successfully achieved the KPI of each Department
led, and able to develop and promote the
potential member to become the future leader.

References

Available upon request.